

FRANCHISE - REVENUE BY DEAL  
AS OF 08-OCT-2003  
EUROS IN DODS  
GLOBAL MEDIA

PRODUCT	DEAL	Franchise Revenue Sep	Franchise Revenue YTD(Sep)	Other Coverage Groups
			Franchise Revenue Oct	
Acme Communications - general advisory (D020686)	-	923	-	None NA Lev Fin
Allbritton Communications - General Advisory (News Ch 8) (D020688)	-	602	-	EUR RESTR, CORBROK
Boosey & Hawkes - divestiture advisory (Proj Brahms) / Brahms* (D015389)	-	979	-	NA FIN SPO, NA Lev Fin
Echostar - acon advisory and financing (GM - HE) (D014601)	-	1,389	-	GERMANY
Horizonlink - divestiture advisory (Proj Seneca) / Seneca (D026103)	-	1,500	-	None
Iverasolis Theatre - M&A advisory (D026624)	-	219	-	EUR TECH
Liberty/Surf - acon by Tiscali SpA [proj Long Board] / Long Board (ex-Zo (D002621)	6,512	6,512	-	GERMANY
ProSieben - strategic divestiture advisory - Project Phoenix / Phoenix (D023912)	-	800	-	None
Taylor Nelson Stofte - Acquisition of NFO Worldgroup Inc / Nectar (D030093)	(13)	4,551	-	EUR MEDIA, EUR SPO, NA FIN SPO, NA Lev Fin
TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	-	1,013	-	NA MEDIA, EUR SPO, NA FIN SPO, NA Lev Fin
Tribune Co - general advisory (radio assets) (D002234)	-	433	-	None
<b>Total M&amp;A</b>		<b>6,499</b>	<b>18,921</b>	<b>-</b>
<b>Total Advisory</b>		<b>6,499</b>	<b>18,921</b>	<b>-</b>
Allbritton Communications - HY (4Q '02) (D020408)	-	(61)	-	NA Lev Fin
Allbritton Communications - HY Offering (1Q '03) (D030214)	-	1,472	-	NA Lev Fin
Carlyle/Marsh - aco frmg for Qwest Dex West(Phase II) / Phase 2 (D025662)	-	5,363	-	NA FIN SPO, NA Lev Fin
Carlyle/Weish - aco frmg for Qwest Dex East (Phase 1) / Phase 1 (D023503)	-	(130)	-	NA FIN SPO, NA Lev Fin
Direct TV - bank/HY financing (1Q '03) (D03050)	-	4,378	-	NA Lev Fin
Echosiar - acon advisory and financing (GM - HE) (D014601)	-	16,227	-	NA FIN SPO, NA Lev Fin
Gray Television - HY offering (4Q '02) (D025814)	-	33	-	NA FIN SPO, NA Lev Fin
Hughes/ParanSat - Project Pelican/interim financing (Q02 - Pelican 1 (D016659))	-	(146)	-	NA Lev Fin
Lin TV - convertible bond & HY offerings (2Q '03) (D031437)	94	787	-	NA FIN SPO, NA Lev Fin
RH Donnelley - aco financing for Sprint Yellow Pages (D025434)	-	7,487	-	NA FIN SPO
Salem Communications - HY offering (4Q '02) (D027241)	-	(213)	-	NA Lev Fin
Sinclair Broadcast - HY offering (2Q '03) (D030193)	53	53	-	None
Sinclair Broadcast - HY offering (4Q '02) (D026013)	-	185	-	None
TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	-	4,630	-	None
<b>Total HYCM</b>		<b>147</b>	<b>40,046</b>	<b>EUR SPO, NA FIN SPO, NA Lev Fin</b>
BSkyB - GBP500mm revolving credit facility for refinancing (D025788)	-	851	-	CORBROK
Carlyle/Weish - aco frmg for Qwest Dex West(Phase II) / Phase 2 (D025662)	6,868	6,868	-	NA FIN SPO, NA Lev Fin
DirectTV - bank/HY financing (1Q '03) (D03050)	-	8,840	-	NA Lev Fin
Echostar - acon advisory and financing (GM - HE) (D014601)	-	8,828	-	NA FIN SPO, NA Lev Fin
Gray Television - bank/equity financing (4Q '02) (D022857)	-	131	-	NA Lev Fin
Keratotes Theaters - Bank Financing (3Q '02) (D021255)	-	229	-	None
Lin TV - bank financing (1Q '03) (D030156)	-	232	-	NA FIN SPO
Loews Cinplex - M6(62)	-	34	-	None
Loews Corporation - HY/Bank Refinancing (D0311832)	428	428	-	NA Lev Fin
NTL - back stop facility - bank debt (D0148a2)	-	3,826	-	EUR SPO
Pegasus Media Communications - bank financing (1999) (D095604)	-	66	-	None
RH Donnelley - aco financing for Sprint Yellow Pages (D025434)	-	5,011	-	EUR MEDIA, EUR SPO, EURLEVFIN, NA FIN SPO, NA Lev Fin
TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	-	324	-	NA MEDIA, EUR SPO, EURLEVFIN, NA FIN SPO, NA Lev Fin
<b>Total Loan Syndications</b>		<b>7,298</b>	<b>34,689</b>	<b>-</b>
<b>Total Debt Products</b>		<b>7,443</b>	<b>74,716</b>	<b>-</b>
Getty Images - \$240mm Convertible Offering (Q2 2003) (D032057)	(185)	2,349	289	-
IVillage intm (M1575)	7	21	-	None
Lin TV - convertible bond & HY offerings (2Q '03) (D031437)	-	1,152	-	None

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FRANCHISE - REVENUE BY DEAL  
AS OF: 08-OCT-2003  
EUROS IN DOLLARS  
GLOBAL MEDIA

PRODUCT	DEAL	Franchise Revenue		Franchise Revenue		Other Coverage Groups
		Sep	YTD(Sep)	Oct	NA FIN SPO	
Publics - EUR672mm Convertible bonds due 2008 (July 2003) / King 3 (D0319981)		-	3,457	-	NA FIN SPO	
Sinclair Broadcast Group (Q2 '03) (D031855)		-	287	-	FRANCE	
Vivendi - exchangeable bond trade (Project Hydra) / Hydra (D023322)		-	20,800	-	EUR MEDIA, FRANCE	
Vivendi Universal - EUR 1bn mandatory convertible bond (D026623)		-	118	-	FRANCE, NA MEDIA	
<b>Total Equity Linked</b>		(177)	<b>26,185</b>	<b>288</b>		
Citadel Broadcasting - IPO (3Q 2003) (D023066)		-	3,010	-	NA FIN SPO	
Digital River - block trade (3Q03) (D03-830)		-	643	-	None	
Gray Television - bank/equity financing (4Q '02) (D022867)		-	70	-	NA Lev Fin	
Media Nation - HK\$445.6mm IPO on GEM - Proj Bus / Bus (Asia ECM) (D000094)		11	11	-	CHINA, NA FIN SPO, ASIA SPO	
Media Nation - sponsoring agreement (D027084)		-	0	-	CHINA, ASIA SPO	
SEES Global - Eur 700mm - Eur 1bn IPO - Project Gerard2 (D0113535)		-	74	-	GERMANY	
Taylor Nelson Sofres - equity issue for NFO acq'n / Nectar (equity) (D031870)		-	353	-	BEVELUX, CORBROK, EUR P PLMT, NA CON	
TIVO - Block Trade (2Q03) (D026180)		-	491	-	None	
Vivendi Universal - EUR 1bn mandatory convertible bond (D026623)		0	190	-	None	
<b>Total Equity</b>		11	<b>4,843</b>	<b>*</b>		
<b>Total Equity</b>		(166)	<b>33,028</b>	<b>289</b>		
AOL Time Warner - Strategic Lending Contract (M4545)		-	(93)	-	None	
AOL Time Warner - Strategic Lending Contract (M7350)		-	(11)	-	None	
Infinity Broadcasting - Strategic Lending Contract (M2221)		-	(366)	-	None	
Tribune - Strategic Lending Contract (M6230)		-	(68)	-	None	
Viacom - Strategic Lending Contract (M5017)		-	(49)	-	None	
<b>Total Cost Hedging / Goodwill Funding / Loan Shortfall</b>		-	<b>1587</b>	<b>*</b>		
JC Decaux - USD 400 million Private Placement - April 03 (D031470)		-	940	-	EUR MEDIA, FRANCE	
<b>Total Other Global Markets</b>		-	<b>940</b>	<b>*</b>		
Bertelsmann - \$650mm Bond issue due to bridge for Zomba-May'03 (D024344)		-	598	-	None	
Clear Channel - IG Bond (M502)		-	66	-	None	
Comcast Corp - IG offering (2Q03) (D031563)		90	966	-	None	
Comcast Corp - IG offering (1Q 03) (D028353)		-	207	-	None	
IOS Capital LLC - \$350mm 7 year notes Q2 '03 (D032251)		-	441	-	None	
JCDecaux - IG Bond Revenue (M7708)		998	998	-	None	
Liberty Media - IG offering (2Q03) (D031643)		-	37	-	None	
Pinney Bowes - IG Offering (Q2 2003) (D031561)		-	1,214	-	None	
Publilcks - DCM - project King 2 / King 2 (D024277)		-	1,4501	-	FRANCE	
Scholastic - IG Bond Revenue (M6188)		-	51	-	None	
Viacom - \$750mm - IG Bond - Q2 '03 (D031786)		-	123	-	None	
<b>Total GM DCM JV</b>		1,088	<b>19,226</b>	<b>*</b>		
JC Decaux - USD 400 million Private Placement - April 03 (D031470)		-	1,051	-	EUR MEDIA, FRANCE	
<b>Total Other</b>		-	<b>1,061</b>	<b>*</b>		
<b>Total Cross Selling / Other</b>		-	<b>1,038</b>	<b>20,530</b>		
<b>Total Corporate Finance Excl Legacy</b>		-	<b>14,364</b>	<b>147,295</b>	<b>289</b>	
<b>Total Corporate Finance Product</b>		-	<b>14,364</b>	<b>147,295</b>	<b>289</b>	

FRANCHISE PIPELINE BY DEAL  
AS OF 08-OCT-2003  
EUROS IN THOUSANDS  
GLOBAL MEDIA

PRODUCT	DEAL	PROBABILITY	Franchise Value				Franchise Revenue Total	Probability Weighted Pipeline
			Oct	Nov	Dec	Jan		
Arturo Moreno - advisory for Anaheim Angels (D030970)	100	847	-	-	-	-	847	847
Ari Springer - advise on Regional Newspaper consolidation / Desert F (D031738)	0	-	-	-	-	2,000	2,000	-
Ari Springer - div/merger adv of Rofotgrave printing / Ink / Ink (D031049)	25	-	-	-	1,500	-	1,500	375
Bossey & Hawkes - divestiture advisory (Proj Brahma) Brahma* (D015565)	50	1,800	-	-	-	-	1,800	900
Bisley - Acq and fin for Channel 5 - Proj Tree / Tree (D031722)	0	-	-	-	-	2,000	2,000	-
BusinessWire - general advisory (D005615)	25	-	-	-	-	-	4,233	1,056
Carlin America et al - acq. of Warner Chappell Music (D032581)	0	-	-	-	-	-	4,233	-
DB - general advisory - Annabelle 2 (D032337)	50	12,000	-	-	-	-	12,000	6,000
Deutsche Telekom - Sale options for 15% stake in SES (D011449)	0	-	-	-	-	6,000	6,000	-
Havas Advertising LBO Project Heaven / Heaven* (D026773)	0	-	-	-	-	25,000	25,000	-
Pearson pic - strategic advisory re Interactive Data Corp (D025865)	0	-	-	-	-	3,510	3,510	-
Scientific Atlanta - general advisory (D033554)	0	-	-	-	-	2,540	2,540	-
Taylor & Francis - pot. acqn of Blackwell STM publishing units (D012872)	25	-	-	-	4,000	-	4,000	1,000
Taylor & Francis - project Le Mans / Le Mans (D032858)	0	-	-	-	4,000	-	4,000	-
Thomson - dba general advisory (Project Hollywood - 2003) / Hollywood3 (D0312355)	0	-	-	-	-	847	847	-
Yell - project Ocean / Ocean* (D015225)	0	14,647	-	4,000	5,500	58,681	82,808	10,180
<b>Total M&amp;A</b>								
<b>Total Advisory</b>			14,647	-	4,000	5,500	58,681	82,808
ComCorp America - HY Offering (4Q 03) (D032461)	75	2,540	-	-	-	-	2,540	1,905
Jones Media Networks - HY offering (4Q 03) (D032555)	25	-	2,370	-	-	-	2,370	533
Spanish Broadcasting - financing options (2003) (D031597)	0	-	1,354	-	-	-	1,354	-
Young Broadcasting - \$250mm refinancing Q3 03 (D031269)	25	-	2,201	-	-	-	2,201	550
<b>Total HYCIV</b>			2,540	6,326	-	-	8,466	3,048
<b>Total Debt Products</b>			2,540	6,326	-	-	8,466	3,048
Pro7 - Eur 280mm capital increase - Dec 2003 (D032318)	50	-	1,500	-	-	-	1,500	750
Salem Communications - secondary offering (3Q 02) (D024428)	0	-	-	1,058	-	-	1,058	-
SES Global - Eur 700mm - Eur 1bn IPO - Project Gerard2 / Gerard2 (D013535)	0	-	-	8,000	-	-	8,000	-
Time Warner Entertainment - IPO (D026173)	0	-	-	22,222	-	-	22,222	-
<b>Total Equity</b>			1,500	31,280	-	-	32,700	750
<b>Total Equity</b>			1,500	31,280	-	-	32,700	750
Flitney Bowes - investment grade offering (2003) (D032397)	50	-	720	-	-	-	720	360
<b>Total GM DCM JV</b>			720	-	-	-	720	360
<b>Total Cross Sailing / Other</b>			720	-	-	-	720	360
<b>Total Corporate Finance Excl Legacy</b>			17,186	8,146	36,280	6,600	68,681	14,337
<b>Total Corporate Finance Product</b>			17,186	8,146	36,280	6,600	68,681	14,337

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FRANCHISE- REVENUE & PIPELINE BY MD & DIR  
2003-4Q08 (Ward)  
EUROS IN 000'S  
Global Media

BANKER	DEAL	PRODUCT	2003 FRANCHISE PIPELINE		YTD SEP FRANCHISE VALUE	OCT FRANCHISE VALUE	2003 FRANCHISE PIPELINE	FRANCHISE FUTURE PIPELINE
			PROB	SEP VALUE				
Arming, Jeffrey	Global Media	Equity-IPO Bonds-Corporate High Yield Senior Bank Debt Acquisition Advisory Bonds-Corporate High Yield Senior Bank Debt Bonds-Corporate High Yield Equity-IPO Bonds-Corporate High Yield Bonds-Corporate High Yield Equity-Convertible Bonds Bonds-Corporate High Yield Acquisition Advisory Bonds-Corporate High Yield Senior Bank Debt Bonds-Corp. Investment Grade	N/A	3.010	4.378	7.840	1.389	16.227
	Global Media	Equity-IPO Bonds-Corporate High Yield Senior Bank Debt Acquisition Advisory Bonds-Corporate High Yield Senior Bank Debt Bonds-Corporate High Yield Equity-IPO Bonds-Corporate High Yield Bonds-Corporate High Yield Equity-Convertible Bonds Bonds-Corporate High Yield Acquisition Advisory Bonds-Corporate High Yield Senior Bank Debt N/A	N/A	11	11	53	53	1.364
Austin, Geoffrey	Global Media	Equity-IPO Bonds-Corporate High Yield Senior Bank Debt Acquisition Advisory Bonds-Corporate High Yield Senior Bank Debt Bonds-Corp. Investment Grade	N/A	1.013	4.630	4.630	324	1.23
Carry, Charles	Global Media	Acquisition Advisory Bonds-Corporate High Yield Senior Bank Debt Acquisition Advisory Merger Advisory Acquisition Advisory	N/A	1.013	4.630	324	324	8.000
Chang, Lij2	Global Media	Acquisition Advisory Bonds-Corporate High Yield Senior Bank Debt Equity-IPO Derivatives-Interest Rate Private Placement-Debt Equity-IPO Equity-IPO Bonds-Corporate High Yield Senior Bank Debt Equity-Convertible Bonds Bonds-Corp. Investment Grade	N/A	847	5.353	6.888	130	2.370
Dunn, David R	Global Media	Diversification Fairness Opinion Bonds-Corporate High Yield Bonds-Corporate High Yield Bonds-Corporate High Yield Equity-Convertible Bonds Senior Bank Debt Bonds-Corporate High Yield Senior Bank Debt Bonds-Corporate High Yield Bonds-Corporate High Yield Equity-Follow On Equity-IPO Diversification Advisory Bonds-Corporate High Yield Bonds-Corporate High Yield N/A	N/A	523	602	1.472	33	1.058

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DB 000774

FRANCHISE - REVENUE & PIPELINE BY MD & DIR  
 2007/08 (M€)  
 Euros in '000s  
 Global Matrix

BANKER	DEAL	PRODUCT	YTD SEP		OCT FRANCHISE		2001 FRANCHISE		FUTURE	
			PROS	FRANCHISE VALUE	PROS	FRANCHISE VALUE	PIPELINE	PIPELINE	PIPELINE	PIPELINE
Elli, Tobias	Carter/Welsh - acq. frac for Quest Day East (Phase 1) / Phensa (D023203) RH Donnelley - acq financing for Sprint Yellow Pages (D025434) RH Donnelley - acq financing for Sprint Yellow Pages (D025434)	Bonds-Corporate High Yield Bonds-Corporate High Yield Senior Bank Debt	N/A N/A N/A	(130) 7,487 5,011	N/A N/A N/A	- - -	- - -	- - -	- - -	
Axel Springer	adviser on Regional Newspaper consolidation / Desert F (D031045) DB - general advisory - Amstel 2 / Amstel 2 (D032331) Havas Advertising - LBO - Project Heaven / Heaven (D026773)	Acquisition Advisory Merger Advisory Other M&A Advisory Acquisition Advisory Divestiture Advisory Divestiture Advisory Bonds-Convertible Bonds	0% 25% 0% 0% 0% 0% 0%	- - - - - - -	- - - - - - -	- - - - - - -	- - - - - - -	2,000 1,500	- - -	
ProSieben	Holzbrinck - divestiture advisor - Project Semece / Semece (D026103)	Divestiture Advisory	1,500	-	-	-	-	-	25,000	-
Publicis	Publicis - DCM - project King 2 / King 2 (D024277)	Bonds-Convertible Bonds	800	-	-	-	-	-	-	-
Publicis	Publicis - EUR672mm Convertible bonds due 2008 (July 2003) / King 3 (D031981)	Acquisition Advisory	14,501	-	-	-	-	-	-	-
TH Lee/Bain/Blackstone	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Bonds-Corporate High Yield	3,457	-	-	-	-	-	-	-
TH Lee/Bain/Blackstone	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Senior Bank Debt	4,030	-	-	-	-	-	-	-
Taylor & Francis	Taylor & Francis - pub acq of Blackwell STM publishing subs (D012817)	Acquisition Advisory	324	-	-	-	-	-	-	-
Yell	Yell - project Ocean / Ocean (D016226)	Acquisition Advisory	0%	-	-	-	-	-	4,000	6,000
Faulkner, Blair	Citadel Broadcasting - IPO (Q3 2003) (D023066)	Equity IPO	N/A	-	-	-	-	-	-	-
	DirectTV - bankruptcy financing (Q3 2003) (D030506)	Bonds-Corporate High Yield	N/A	-	-	-	-	-	3,010	-
	DirectTV - bankruptcy financing (1Q 03) (D030506)	Senior Bank Debt	N/A	-	-	-	-	-	4,378	-
	Echostar - acq advisory and financing (GM - HE) (D014601)	Acquisition Advisory	N/A	-	-	-	-	-	7,840	-
	Echostar - acq advisory and financing (GM - HE) (D014601)	Bonds-Corporate High Yield	N/A	-	-	-	-	-	1,389	-
	Echostar - acq advisory and financing (GM - HE) (D014601)	Senior Bank Debt	N/A	-	-	-	-	-	16,227	-
	Hughes/PanAmSat - Project Pelican/return financing 1Q02 / Pelican 1 (D011959)	Bonds-Corporate High Yield	N/A	-	-	-	-	-	8,829	-
	Sundair Broadcast - HY offering (2Q 03) (D030913)	Bonds-Corporate High Yield	N/A	-	-	-	-	-	146	-
	Sundair Broadcast Group - HY offering (4Q 02) (D026015)	Bonds-Corporate High Yield	N/A	-	-	-	-	-	53	-
	Sundair Broadcast Group - convertible offering (2Q 03) (D031655)	Equity-Convertible Bonds	N/A	-	-	-	-	-	165	-
	Spanish Broadcasting - financing options 2003 (D031557)	Bonds-Corporate High Yield	N/A	-	-	-	-	-	287	-
	Viacom - \$750mm - IG Bond - 32.03 (D031766)	Bonds-Corp. Investment Grade	N/A	-	-	-	-	-	1354	-
Graves, Daniel B	Alliant Communications - General Advisory (News Ch 8) (D020658)	Fairness Opinion	N/A	-	-	-	-	-	-	-
	Alliant Communications - HY (Q2 02) (D020406)	Bonds-Corporate High Yield	N/A	-	-	-	-	-	802	-
	Alliant Communications - HY Offering (1Q 03) (D030214)	Bonds-Corporate High Yield	N/A	-	-	-	-	-	(61)	-
	City Television - HY offering (4Q 02) (D02584)	Bonds-Corporate High Yield	N/A	-	-	-	-	-	1,472	-
	Gray Television - bank/Equity financing (4Q 02) (D022857)	Equity-Follow On	N/A	-	-	-	-	-	33	-
	Gray Television - bank/Equity financing (4Q 02) (D022857)	Senior Bank Debt	N/A	-	-	-	-	-	70	-
	Salem Communications - HY offering (4Q 02) (D027241)	Bonds-Corporate High Yield	N/A	-	-	-	-	-	131	-
	Salem Communications - secondary offering (3Q 02) (D024428)	Equity-Follow On	N/A	-	-	-	-	-	(213)	-
	Tribune Co - general advisor (radio assets) (D000234)	Diversification Advisory	N/A	-	-	-	-	-	433	-
	BSkyB - Acq and fin for Chatelain 5 - Proj. Tree* (D031722)	Acquisition Advisory	0%	-	-	-	-	-	1,056	-
	BSkyB - GBP800mm revolving credit facility for refinancing (D025788)	Senior Bank Debt	N/A	-	-	-	-	-	1,056	-
	BertrisMann - €850mm Bond issue due to bridge for Zumba/Mayday (D024344)	Bonds-Eurobonds	N/A	-	-	-	-	-	1,056	-
	Carlton America et al - acq of Warner Chappell Music (D025261)	Acquisition Advisory	0%	-	-	-	-	-	1,056	-
	Duische Telekom - Sale options for 16% stake in SES (D011449)	Divestiture Advisory	N/A	-	-	-	-	-	1,056	-
	J.C. Decaux - USD 400 million Private Placement - April 01 (D031470)	Derivatives-Interest Rate	N/A	-	-	-	-	-	1,056	-
	J.C. Decaux - USD 400 million Private Placement - April 03 (D031470)	Private Placement-Debt	N/A	-	-	-	-	-	1,056	-
	Pearson plc - bond issue (2003) (D0032128)	Bonds-Corp. Investment Grade	N/A	-	-	-	-	-	1,056	-
	Pearson plc - strategic advisory re Interactive Data Corp (D025865)	Acquisition Advisory	0%	-	-	-	-	-	1,056	-
	Pro7 - Eur 280mm capital increase - Dec 2003 (D022318)	Equity-Follow On	50%	-	-	-	-	-	1,056	-
	ProSieben - strategic divestiture advisory - Project Phoenik / Phoenik (D025912)	Divestiture Advisory	N/A	-	-	-	-	-	800	-
	Publicis - EUR672mm Convertible bonds due 2008 (July 2003) / King 3 (D031981)	Equity-Convertible Bonds	1	-	-	-	-	-	3,457	-
	SES Global - Eur 100mn - Eur 1bn IPO - Project Gerard 2 (D013535)	Equity IPO	0%	-	-	-	-	-	6,000	-
	SES Global - Eur 700mn - Eur 1bn IPO - Project Gerard 2 (D013535)	Equity IPO	N/A	-	-	-	-	-	74	-
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Acquisition Advisory	N/A	-	-	-	-	-	1,013	-
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Bonds-Corporate High Yield	N/A	-	-	-	-	-	4,630	-
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Senior Bank Debt	N/A	-	-	-	-	-	124	-

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FRANCHISE - REVENUE & PIPELINE BY MD & DIR  
2003-10Q3 (Wed)  
EUROS IN 000's  
Under Negotiation

BANKER	DEAL	PRODUCT	YTD SEP		OCT FRANCHISE		2003 FRANCHISE		FRANCHISE FUTURE PIPELINE
			PROB	FRANCHISE VALUE	SEP FRANCHISE VALUE	PROB	FRANCHISE VALUE	PROB	
MacInnes, Bruce	BS Ryd - Acq & fin for Channel 5 - Proj Tree / Tree* (D031722) ProSieben - strategic divestiture advisory - Project Phoenix / Phoenix (D022912) StonyFirst - valuation of Russian assets (D25060)	Acquisition Advisory Divestiture Advisory Valuation Acquisition Advisory Equity-Rights	0%	N/A	800	0%	4,551	2,000	-
	Taylor Nelson Stokes - Acquisition of NFO Worldwide Inc / Nefclar (equity) (D031870) Taylor Nelson Stokes - equity issue for NFO acq / Nefclar (equity) (D031870)			N/A	(13)		353		-
Mauns, Zach	Digital River - block trade (3Q03) (D031830) Liberty Media - IG offering (2Q03) (D031843) Vivendi - exchangeable bond trade (Project Hydra) / Hydra (D023323)	Block Trade Bonds-Corp. Investment Grade Equity- Exchangeable Debt	N/A	N/A	643	0%	37	20,800	-
Morris, J L Malcolm	Getty Images - \$240mm Convertible Offering (Q2 2003) (D032057) Hughes Pan AmSat - Project Pelican/Interim financing (Q2 / Pelecan 1 (D015959) Time Warner Entertainment - IPO (D026173)	Equity-Convertible Bonds Bonds-Corporate High Yield Equity- IPO	N/A	N/A	2,349	2,349	289	22,222	-
Paul, Gregory R.	Acme Communications - general advisory (D008356) ComCorp of America - HY Offering (4Q 03) (D032463) Jones Media Networks - HY offering (4Q/03) (D032555) Karsades Theatres - Bank Financing (3Q 02) (D021256) Karsades Theatre - M&A advisory (D026824)	Divestiture Advisory Bonds-Corporate High Yield Bonds-Corporate High Yield Senior Bank Debt Other M&A Advisory Senior Bank Debt Bonds-Corporate High Yield Equity-Convertible Bonds Senior Bank Debt Senior Bank Debt Bonds-Corporate High Yield	N/A	N/A	923	75%	229	2,540 2,370	-
	Lin TV - bank financing (1Q 03) (D030158) Lin TV - convertible bond / HY offerings (2Q03) (D031437) Lin TV - convertible bond & HY offerings (2Q03) (D031437)		N/A	N/A	94	94	787	232	-
	Loews Corporation - HYBank Refinancing (D031832) Pegasus Media Communications - bank financing (1Q03) (D098604) Young Broadcasting - \$250mm refinancing Q3 03 (D031269)		N/A	N/A	428	428	428	1,152	-
Thun-Hohenstein, Christian	Axel Springer - advise on Regional Newspaper consolidation / Dasernt F (D031739) Barmescher - €550mn Bond issue due to bridge for Zumba-Mayo 03 (D024344) Clausen Telekomm - Sale options for 16% stake in SES (D011449) LibertySurf - act by Tiscali SpA (proj) Long Board (ex-Z) (D002621) NTL - back stop facility - bank debt (D014642)	Acquisition Advisory Bonds-Eurobonds Divestiture Advisory Divestiture Advisory Senior Bank Debt Equity- Exchangeable Debt Equity-Convertible Bonds Equity-Follow On	N/A	N/A	6,512	6,512	3,826	20,000	-
	Vivendi - exchangeable bond trade (Project Hydra) / Hydra (D023323) Vivendi Universal - EUR 1bn mandatory convertible bond (D026623) Vivendi Universal - EUR 1bn mandatory convertible bond (D026623)		N/A	N/A	0	0	118	190	-
Triffo, Dyan	BusinessWire - general advisory (D005885) Liberty Media - IG offering (2003) (D031843)	Divestiture Advisory Bonds-Corp. Investment Grade	25%	N/A	37	37	4,233	-	-
Yung, Sun J.	Comcast - IG offering (2003) (D031803) Comcast Corp - IG offering (1Q 03) (D022653) IOS Capital LLC - \$150mm 7 year notes Q2 03 (D032251) Pitney Bowes - IG Offering (Q2 2003) (D031861) Pitney Bowes - investment grade offering (2Q03) (D032397) Scientific Atlanta - General advisory (D033554) Thomson - cd general advisory (Project Hollywood - 2003) / Hollywood3 (D003235) Tivo - Block Trade (2Q03) (D026160)	Bonds-Corp. Investment Grade Bonds-Corp. Investment Grade Bonds-Corp. Investment Grade Bonds-Corp. Investment Grade Bonds-Corp. Investment Grade Acquisition Advisory Block Trade	N/A	N/A	90	90	720	2,540 847	-

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FRANCHISE - REVENUE & PIPELINE SUMMARY									
AS OF OCTOCT-2003									
EUROS (000)									

PRODUCT	Sep Franchise Revenue	YTD(Sep) Franchise Revenue	Prior YTD Franchise Revenue	B/W PRIOR YTD Franchise Revenue	% Change Year Over Year	Oct Franchise Revenue	Balance Of Current Year Thru 12/31 Pipeline	Bal Of Current Year Probability Weighted Pipeline	B/W 2002 Full Year Forecast	
									2003 Full Year Forecast	2002 Full Year Actual
M&A	-	4,579	21,011	(16,431)	-78%	-	847	847	5,426	23,370
Total Advisory	-	4,579	21,011	(16,431)	-78%	-	847	847	5,426	23,370
Cost Hedging / Goodwill Funding / Loan Shortfall	-	(587)	(920)	333	-38%	-	-	(587)	(1,199)	612
Other Global Markets	940	-	540	1,270	44%	-	720	360	940	1,630
GM OEM JV	1,058	1,051	2,856	1,051	-	-	-	1,051	2,856	1,051
Total Cross Selling / Other	7,056	6,530	1,536	3,694	165%	-	720	360	6,860	1,630
HYCM	147	30,416	10,089	24,727	231%	-	8,486	3,048	38,464	18,730
Lean Syndications	7,286	28,932	9,018	20,973	233%	-	25,992	13,632	18,160	10,734
Total Debt Products	7,443	65,408	19,705	45,703	232%	-	68,466	3,048	32,562	15,993
Equity	11	4,226	19,937	(15,682)	79%	289	23,280	-	30,454	(26,426)
Equity Linked	(178)	24,609	5,832	18,577	315%	289	24,898	906	23,991	26,024
Total Entity	(167)	28,835	25,840	2,995	12%	289	23,280	-	31,382	(2,238)
Total Corporate Finance Product	8,364	101,332	68,431	33,881	52%	289	33,312	4,254	108,835	81,352
										19,243
										23%
										3,891

Notes:  
 1) Deals are included within the group on the basis of senior banker involvement per client manager for brokered deals and pipeline deals

FRANCHISE REVENUE BY DEAL  
AS OF 08-OCT-2003  
EUROS in '000s  
NA MEDIA

PRODUCT	DEAL	Franchise Revenue Sep	Franchise Revenue YTD(Sep)	Franchise Revenue Oct	Other Coverage Groups
	Acme Communications - general advisory (D006356)	-	923	-	None
	Allbritton Communications - General Advisory (News Ch 8) (D020686)	-	602	-	NA Lev Fin
	Echostar - acqn advisory and financing (GM - HE) (D014601)	-	1,389	-	NA FIN SPO, NA Lev Fin
	Kerasotes Theatre - M&A advisory (D0266324)	-	219	-	None
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Haughton Mifflin / Versailles (D025086)	-	1,013	-	EUR MEDIA, EUR SPON, NA FIN SPO, NA Lev Fin
<b>Total M&amp;A</b>			433	-	None
<b>Total Advisory</b>			4,579	-	
	Allbritton Communications - HY (4Q 02) (D020406)	-	(61)	-	NA Lev Fin
	Allbritton Communications - HY Offering (1Q03) (D030214)	-	1,472	-	NA Lev Fin
	Carlyle/Welsh - acq frng for Qwest Dex West(Phase II) / Phase 2 (D025662)	-	5,363	-	NA FIN SPO, NA Lev Fin
	Carlyle/Welsh - acq frng for Qwest Dex East (Phase 1) / Phase 1 (D023503)	-	(130)	-	NA FIN SPO, NA Lev Fin
	DirectTV - bank/HY financing (1Q 03) (D030500)	-	4,378	-	NA Lev Fin
	Echostar - acqn advisory and financing (GM - HE) (D014601)	-	16,227	-	NA FIN SPO, NA Lev Fin
	Gray Television - HY offering (4Q 02) (D025884)	-	33	-	NA Lev Fin
	Hughes/PanAmSat - Project Pelican/Interim financing 1Q02 / Pelican 1 (D016959)	-	(146)	-	NA FIN SPO, NA Lev Fin
	Lin TV - convertible bond & HY offerings (2Q03) (D031437)	94	787	-	NA FIN SPO
	RH Donnelly - acq financing for Sprint Yellow Pages (D025434)	-	7,487	-	NA Lev Fin
	Salem Communications - HY offering (4Q 02) (D027241)	-	(213)	-	None
	Sinclair Broadcast (Group - HY offering (2Q 03) (D030913)	53	53	-	None
	Sinclair Broadcast (Group - HY offering (4Q 02) (D026013))	-	185	-	None
<b>Total HYCM</b>		147	35,416	-	
	Carlyle/Welsh - acq frng for Qwest Dex West(Phase I) / Phase 2 (D025662)	6,868	6,868	-	NA FIN SPO, NA Lev Fin
	DirectTV - bank/HY financing (1Q 03) (D030500)	-	7,840	-	NA Lev Fin
	Echostar - acqn advisory and financing (GM - HE) (D014601)	-	8,829	-	NA FIN SPO, NA Lev Fin
	Gray Television - bank/Mequity financing (4Q 02) (D022657)	-	131	-	NA Lev Fin
	Kerasotes Theaters - Bank Financing (3Q 02) (D021255)	-	229	-	None
	Lin TV - bank financing (1Q 03) (D030158)	-	232	-	NA FIN SPO
	Loews Cineplex (M6 162)	428	428	-	None
	Loews Corporation - HY/Bank Refinancing (D031832)	-	34	-	NA Lev Fin
	Pegasus Media Communications - bank financing (1B98) (D995604)	-	428	-	None
	RH Donnelly - acq financing for Sprint Yellow Pages (D025434)	-	66	-	NA Lev Fin
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Haughton Mifflin / Versailles (D025086)	-	5,011	-	EUR MEDIA, EUR SPON, EURLEVFIN, NA FIN SPO, NA Lev Fin
<b>Total Loan Syndications</b>		7,256	29,992	-	
<b>Total Debt Products</b>		7,443	65,408	-	
	Getty Images - \$240mm Convertible Offering (Q2 2003) (D032057)	(185)	2,349	289	None
	Village Mtn (M1375)	7	21	-	None
	Lin TV - convertible bond & HY offerings (2Q03) (D031437)	-	1,152	-	NA FIN SPO
	Sinclair Broadcast Group - convertible offering (2Q 03) (D031655)	-	287	-	None
	Vivendi - exchangeable bond trade (Project Hydra) / Hydra (D023323)	-	20,800	-	EUR MEDIA, FRANCE
<b>Total Equity Linked</b>		(178)	24,639	289	
	Citadel Broadcasting - IPO (3Q 2003) (D023086)	-	3,010	-	NA FIN SPO

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FRANCHISE : REVENUE BY DEAL  
 AS OF: 08-OCT-2003  
 DEALS IN: EUR, INDIA, NA, MEDIA

PRODUCT	DEAL	Franchise Revenue Sep	Franchise Revenue YTD(Sep)	Franchise Revenue Oct	Other Coverage Groups
Digital River	block trade (3Q03) (D031830)	-	643	-	None
Gray Television	bank/Equity financing (4Q 02) (D022657)	-	70	-	NA, Lev, Fin
MediaNation	HK\$445.6m IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	11	11	-	CHINA, NA FIN SPO, ASIA SPO
MediaNation	- sponsoring agreement (D027084)	-	0	-	CHINA, ASIA SPO
Tivo	- Block Trade (2Q03) (D026160)	-	491	-	None
<b>Total Equity</b>		<b>11</b>	<b>4,225</b>		
<b>Total Equity</b>		<b>(167)</b>	<b>28,835</b>	<b>289</b>	
AOL Time Warner	- Strategic Lending Contract (M4545)	-	(93)	-	None
AOL Time Warner	- Strategic Lending Contract (M7350)	-	(11)	-	None
Infinity Broadcasting	- Strategic Lending Contract (M2221)	-	(36)	-	None
Tribune	- Strategic Lending Contract (M6230)	-	(68)	-	None
Viacom	- Strategic Lending Contract (M5937)	-	(49)	-	None
<b>Total Cost Hedging / Goodwill Funding / Loan Shortfall</b>		<b>(587)</b>			
JC Decaux	- USD 400 million Private Placement - April 03 (D031470)	-	940	-	EUR MEDIA, FRANCE
<b>Total Other Global Markets</b>		<b>-</b>	<b>940</b>		
Clear Channel	- IG Bond (M5002)	-	86	-	None
Comcast	- IG offering (2Q03) (D031603)	90	969	-	None
Comcast Corp	- IG offering (1 Q 03) (D0261353)	-	207	-	None
IOS Capital	LLC - \$350mm 7 year notes (Q2 03) (D032251)	-	441	-	None
JCDecaux	- IG Bond Revenue (M1706)	998	998	-	None
Liberty Media	- IG offering (2Q03) (D031643)	-	37	-	None
Plinley Bowes	- IG Offering (Q2 2003) (D031561)	-	1,214	-	None
Scholastic	- IG Bond Revenue (M6188)	-	51	-	None
Viacom	- \$750mm - IG Bond - Q2 03 (D031766)	-	123	-	None
<b>Total GM DCM JV</b>		<b>1,088</b>	<b>4,126</b>		
JC Decaux	- USD 400 million Private Placement - April 03 (D031470)	-	1,051	-	EUR MEDIA, FRANCE
<b>Total Other</b>		<b>-</b>	<b>1,051</b>		
<b>Total Cross Selling / Other</b>		<b>1,088</b>	<b>5,530</b>		
<b>Total Corporate Finance Excl Legacy</b>		<b>8,364</b>	<b>104,352</b>	<b>289</b>	
<b>Total Corporate Finance Product</b>		<b>8,364</b>	<b>104,352</b>	<b>289</b>	

## FRANCHISE PIPELINE BY DEAL

AS OF 08/30/07-2003

EQUITY / DEBT

FRANCHISE PIPELINE

PRODUCT	DEAL	PROBABILITY	Franchise Value			Franchise Revenue Total	Probability Weighted Pipeline
			Oct	Nov	Dec		
Arturo Moreno - advisory for Anaheim Angels (D030970)		100	847	-	-	-	-
BusinessWife - general advisory (D0056885)		25	-	-	-	4,233	847
Scientific Atlanta - general advisory (D033554)		0	-	-	-	2,540	1,056
Thomson - cbp general advisory (Project Hollywood - 2003) / Hollywood3 (D032395)		0	-	-	-	847	-
<b>Total M&amp;A</b>		<b>847</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>7,819</b>	<b>1,905</b>
<b>Total Advisory</b>		<b>847</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>7,818</b>	<b>1,905</b>
ComCorp of America - HY Offering (4Q '03) (D032463)		75	2,540	-	-	-	-
Jones Media Networks - HY offering (4Q '03) (D032555)		25	-	2,370	-	-	-
Spanish Broadcasting - financing options (2003) (D031597)		0	-	1,334	-	-	-
Young Broadcasting - \$250mm refinancing (3Q '03) (D031289)		25	-	2,201	-	-	-
<b>Total HYCM</b>		<b>2,540</b>	<b>5,918</b>	<b>-</b>	<b>-</b>	<b>2,201</b>	<b>550</b>
<b>Total Debt Products</b>		<b>2,540</b>	<b>5,918</b>	<b>-</b>	<b>-</b>	<b>2,201</b>	<b>550</b>
Salem Communications - secondary offering (3Q '02) (D024428)		0	-	-	1,058	-	-
Time Warner Entertainment - IPO (D026172)		0	-	-	22,222	-	-
<b>Total Equity</b>		<b>0</b>	<b>-</b>	<b>-</b>	<b>23,280</b>	<b>-</b>	<b>-</b>
<b>Total Equity</b>		<b>0</b>	<b>-</b>	<b>-</b>	<b>23,280</b>	<b>-</b>	<b>-</b>
Fitney Bowes - investment grade offering (2Q03) (D032397)		50	-	720	-	-	-
Total GM DCM IV		-	720	-	-	-	-
Total Cross Selling / Other		-	720	-	-	-	-
Total Corporate Finance Excel Legacy		3,386	6,648	23,280	-	7,618	-
Total Corporate Finance Product		3,386	6,648	23,280	-	7,619	-
						40,931	5,312
						40,931	5,312

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FRANCHISE - REVENUE & PIPELINE BY M/D & QTR  
STATE OF NEW YORK  
EUROS IN MILLS  
EUROS IN MILLS  
EUROS IN MILLS  
EUROS IN MILLS

BANKER	DEAL	PRODUCT	FRANCHISE		FRANCHISE		
			PROB	VALUE	YTD SEP	FRANCHISE	OCT FRANCHISE
Armeling, Jeffrey	Chidell Broadcasting - IPO (3Q 2003) (D023086)	Equity- IPO	N/A	3,010	3,010	3,010	3,010
	DirectTV - bank/HY financing (1Q '03) (D030500)	Bonds-Corporate High Yield	N/A	4,376	4,376	4,376	4,376
	DirectTV - bank/HY financing (1Q '03) (D030500)	Senior Bank Debt	N/A	7,840	7,840	7,840	7,840
	Echostar - acq advisory and financing (SM - HE) (D014601)	Acquisition Advisory	N/A	1,389	1,389	1,389	1,389
	Echostar - acq advisory and financing (SM - HE) (D014601)	Bonds-Corporate High Yield	N/A	16,227	16,227	16,227	16,227
	Hughes/PanAmSat - Project Pelican/Hemisphere financing (1Q02 / Project 1 (D0115959) / D000494)	Senior Bank Debt	N/A	8,829	8,829	8,829	8,829
	Mediavision - HK\$445.6mm IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	Bonds-Corporate High Yield	N/A	(146)	(146)	(146)	(146)
	Mediavision - HK\$445.6mm IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	Equity-PO	N/A	11	11	11	11
	Sinclair Broadcast - HY offering (2Q '03) (D0315913)	Bonds-Corporate High Yield	N/A	53	53	53	53
	Sinclair Broadcast Group - HY offering (4Q '02) (D026013)	Bonds-Corporate High Yield	N/A	185	185	185	185
	Sinclair Broadcast Group - convertible offering (2Q '03) (D031655)	Equity-Convertible Bonds	N/A	287	287	287	287
	Spanish Broadcasting - financing millions (2003) (D031597)	Bonds-Corporate High Yield	0%	0%	0%	0%	0%
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Acquisition Advisory	N/A	1,013	1,013	1,013	1,013
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Bonds-Corporate High Yield	N/A	4,630	4,630	4,630	4,630
	Viacom - \$750mm - IG Bond - Q2 '03 (D031766)	Senior Bank Debt	N/A	324	324	324	324
	Viacom - \$750mm - IG Bond - Q2 '03 (D031766)	Bonds-Corp. Investment Grade	N/A	123	123	123	123
Carey, Charles	Arturo Moreno - advisory for Anaheim Angels (D030970)	Acquisition Advisory	100%	847	847	847	847
	Carlyle/Welsh - acq frng for Qwest Dex West(Phase I) / Phase 2 (D025662)	Bonds-Corporate High Yield	N/A	5,363	5,363	5,363	5,363
	Carlyle/Welsh - acq frng for Qwest Dex East(Phase I) / Phase 1 (D025662)	Senior Bank Debt	N/A	6,868	6,868	6,868	6,868
	Carlyle/Welsh - acq frng for Qwest Dex East(Phase I) / Phase 1 (D023503)	Bonds-Corporate High Yield	N/A	(130)	(130)	(130)	(130)
	Carlyle/Welsh - acq frng for Qwest Dex East(Phase I) / Phase 1 (D023503)	Equity-PO	N/A	3,010	3,010	3,010	3,010
	JC Deaux - USD 400 million Private Placement - April 03 (D031470)	Derivatives-Interest Rate	N/A	940	940	940	940
	JC Deaux - USD 400 million Private Placement - April 03 (D031470)	Private Placement-Debt	N/A	10,051	10,051	10,051	10,051
	JC Deaux - USD 400 million Private Placement - April 03 (D031470)	Equity-PO	N/A	11	11	11	11
	MediaNation - USD 444.5 6mm IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	Equity-PO	N/A	0	0	0	0
	MediaNation - sponsorship agreement (D027084)	Bonds-Corporate High Yield	N/A	7,487	7,487	7,487	7,487
	RH Donnelly - acq financing for Sprint Yellow Pages (D025434)	Senior Bank Debt	N/A	5,011	5,011	5,011	5,011
	RH Donnelly - acq financing for Sprint Yellow Pages (D025434)	Equity-Convertible Bonds	N/A	287	287	287	287
	Sinclair Broadcast Group - convertible offering (2Q '03) (D031655)	Bonds-Corp. Investment Grade	N/A	123	123	123	123
	Viacom - \$750mm - IG Bond - Q2 '03 (D031766)	Diversification Advisory	N/A	923	923	923	923
	Acme Communications - general advisory (D006156)	Fairness Opinion	N/A	602	602	602	602
	Albionton Communications - HY (4Q '02) (D022406)	Bonds-Corporate High Yield	N/A	(61)	(61)	(61)	(61)
	Albionton Communications - HY Offering (12/03) (D030214)	Bonds-Corporate High Yield	N/A	4,472	4,472	4,472	4,472
	Albionton Communications - HY Offering (12/03) (D030214)	Bonds-Corporate High Yield	N/A	33	33	33	33
	Gray Television - HY offering (4Q '02) (D025684)	Equity-Follow On	N/A	70	70	70	70
	Gray Television - bank/Equity financing (4Q '02) (D022657)	Senior Bank Debt	N/A	131	131	131	131
	Gray Television - bank/Equity financing (4Q '02) (D022657)	Bonds-Corporate High Yield	N/A	23%	23%	23%	23%
	Jones Media Networks - HY offering (4Q '03) (D032555)	Senior Bank Debt	N/A	232	232	232	232
	Jones Media Networks - HY offering (4Q '03) (D032555)	Bonds-Corporate High Yield	N/A	787	787	787	787
	Link TV - convertible bond & HY offerings (2Q03) (D031437)	Equity-Convertible Bonds	N/A	1,152	1,152	1,152	1,152
	Link TV - convertible bond & HY offerings (2Q03) (D031437)	Senior Bank Debt	N/A	428	428	428	428
	News Corporation - HY Bank Refinancing (D031832)	Equity-PO	N/A	11	11	11	11
	Mediabistro - HK\$445.6mm IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	Bonds-Corporate High Yield	N/A	(213)	(213)	(213)	(213)
	Sprint Communications - secondary offering (3Q '02) (D024428)	Equity-Follow On	0%	-	-	-	-
	Time Warner Entertainment - IPO (D026173)	Equity-PO	N/A	0%	0%	0%	0%
	Tribune Co. - general advisory / radio assets) (D002244)	Diversification Advisory	N/A	433	433	433	433
	Young Broadcasting - \$250mm refinancing Q3 '03 (D031269)	Bonds-Corporate High Yield	25%	-	-	-	-
Dunn, David R.	Carlyle/Welsh - acq frng for Qwest Dex West(Phase I) / Phase 2 (D025662)	Bonds-Corporate High Yield	N/A	5,363	5,363	5,363	5,363
	Carlyle/Welsh - acq frng for Qwest Dex West(Phase I) / Phase 2 (D025662)	Senior Bank Debt	N/A	6,868	6,868	6,868	6,868
	Carlyle/Welsh - acq frng for Qwest Dex East(Phase I) / Phase 1 (D023503)	Bonds-Corporate High Yield	N/A	(130)	(130)	(130)	(130)
	RH Donnelly - acq financing for Sprint Yellow Pages (D025434)	Bonds-Corporate High Yield	N/A	7,487	7,487	7,487	7,487
	RH Donnelly - acq financing for Sprint Yellow Pages (D025434)	Senior Bank Debt	N/A	5,011	5,011	5,011	5,011

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FRANCHISE - REVENUE & PIPELINE BY MD & DIR  
2003-10-08 (Wed)  
EUROS IN 000's  
\$MM

BANKER	DEAL	PRODUCT	2003 FRANCHISE PIPELINE		2003 FRANCHISE PIPELINE		YTD SEP FRANCHISE VALUE	OCT FRANCHISE VALUE	2003 FRANCHISE PIPELINE	FUTURE PIPELINE
			PROB	VALUE	PROB	VALUE				
Faulstich, Blair	Directel Broadcasting - IPO (3Q 2003) (D023066)	Equity-PO	N/A	3010	N/A	-	-	-	-	-
	Direct TV - bank/HY financing (1Q 03) (D030500)	Bonds-Corporate High Yield	N/A	4,378	N/A	-	-	-	-	-
	DirectTV - bank/HY financing (1Q 03) (D030500)	Senior Bank Debt	N/A	7,840	N/A	-	-	-	-	-
	EchoStar - acq advisory and financing (GM - HE) (D014801)	Acquisition Advisory	N/A	1,388	N/A	-	-	-	-	-
	EchoStar - acq advisory and financing (GM - HE) (D014801)	Bonds-Corporate High Yield	N/A	16,227	N/A	-	-	-	-	-
	EchoStar - acq advisory and financing (GM - HE) (D014801)	Senior Bank Debt	N/A	8,829	N/A	-	-	-	-	-
	Hughes/PanAmSat - Project Pelican/term financing 1Q02 / Pelican 1 (D015395)	Bonds-Corporate High Yield	N/A	(145)	N/A	-	-	-	-	-
	Sinclair Broadcast - HY offering (2Q 03) (D030913)	Bonds-Corporate High Yield	N/A	53	N/A	-	-	-	-	-
	Sinclair Broadcast Group - HY offering (4Q 02) (D028013)	Equity-Convertible Bonds	N/A	186	N/A	-	-	-	-	-
	Sinclair Broadcast Group - convertible offering (2Q 03) (D031655)	Bonds-Corporate High Yield	N/A	287	N/A	-	-	-	-	-
	Spanish Broadcasting - financing options (2003) (D031557)	Equity-Convertible Bonds	0%	1,354	N/A	-	-	-	-	-
	Viacom - \$750mm (1G Bond - Q2 03) (D031766)	Bonds-Corp. Investment Grade	N/A	123	N/A	-	-	-	-	-
Graves, Daniel B.	Allbritton Communications - General Advisory (News Ch 8) (D020686)	Feinberg Opinion	N/A	602	N/A	-	-	-	-	-
	Allbritton Communications - HY Offering (4Q 02) (D020406)	Bonds-Corporate High Yield	N/A	611	N/A	-	-	-	-	-
	Allbritton Communications - HY Offering (1Q03) (D030214)	Bonds-Corporate High Yield	N/A	1,472	N/A	-	-	-	-	-
	Gray Television - HY offering (4Q 02) (D025684)	Bonds-Corporate High Yield	N/A	33	N/A	-	-	-	-	-
	Gray Television - bank/equity financing (AO 02) (D022557)	Equity-Follow On	N/A	70	N/A	-	-	-	-	-
	Salem Communications - bank/equity financing (AO 02) (D022557)	Senior Bank Debt	N/A	131	N/A	-	-	-	-	-
	Salem Communications - HY offering (4Q 02) (D027241)	Bonds-Corporate High Yield	N/A	(213)	N/A	-	-	-	-	-
	Salem Communications - secondary offering (3Q 02) (D024428)	Equity-Follow On	N/A	1,058	N/A	-	-	-	-	-
	Tribune Co - general advisory (radio assets) (D002234)	Divestiture Advisory	N/A	433	N/A	-	-	-	-	-
	Digital River - block trade (3Q03) (D031830)	Block Trade	N/A	643	N/A	-	-	-	-	-
	Liberty Media - 1G offering (2003) (D031843)	Bonds-Corp. Investment Grade	N/A	37	N/A	-	-	-	-	-
	Vivendi - exchangeable bond trade (Project Hydra) / Hydra (D023323)	Equity-Exchangeable Debt	N/A	20,800	N/A	-	-	-	-	-
Mauris, J. L. Malcolm	Getty Images - \$240mm Convertible Offering (Q2 2003) (D032057)	Equity-Convertible Bonds	N/A	(185)	N/A	-	-	-	-	-
	Hughes/PanAmSat - Project Pelican/term financing 1Q02 / Pelican 1 (D015959)	Bonds-Corporate High Yield	N/A	2,349	N/A	-	-	-	-	-
	Time Warner Entertainment - IPO (D026173)	Equity-PO	N/A	(146)	N/A	-	-	-	-	-
	Acme Communications - general advisory (D006356)	Diversiture Advisory	N/A	923	N/A	-	-	-	-	-
	ComCarp of America - HY offering (AO 03) (D032463)	Bonds-Corporate High Yield	N/A	25%	N/A	-	-	-	-	-
	Jones Media Network - HY offering (4Q03) (D032555)	Bonds-Corporate High Yield	N/A	28%	N/A	-	-	-	-	-
	Karaoke Theatre - Bank Financing (3Q 02) (D021255)	Senior Bank Debt	N/A	229	N/A	-	-	-	-	-
	Karaoke Theatre - M&A advisory (D026224)	Other M&A Advisory	N/A	213	N/A	-	-	-	-	-
	Link TV - bank financing (1Q 03) (D030156)	Senior Bank Debt	N/A	232	N/A	-	-	-	-	-
	Link TV - convertible bond & HY offerings (2Q03) (D031437)	Bonds-Corporate High Yield	N/A	787	N/A	-	-	-	-	-
	Loews Corporation - HY/Bank Refinancing (D031832)	Equity-Convertible Bonds	N/A	1,152	N/A	-	-	-	-	-
	Pegasus Media Communications - bank financing (1999) (D985684)	Senior Bank Debt	N/A	428	N/A	-	-	-	-	-
	Young Broadcasting - \$250mm refinancing Q3 03 (D031265)	Senior Bank Debt	N/A	66	N/A	-	-	-	-	-
	BusinessWire - general advisory (D005685)	Bonds-Corporate High Yield	25%	2,201	N/A	-	-	-	-	-
	Liberty Media - 1G offering (2003) (D031641)	Diversiture Advisory	N/A	2,201	N/A	-	-	-	-	-
	Comcast - 1G offering (2Q03) (D031603)	Bonds-Corp. Investment Grade	N/A	37	N/A	-	-	-	-	-
	Comcast Corp - 1G offering (1Q 03) (D031603)	Bonds-Corp. Investment Grade	N/A	969	N/A	-	-	-	-	-
	IGS Capital LLC - \$350mm 7 year notes Q2 03 (D032251)	Bonds-Corp. Investment Grade	N/A	207	N/A	-	-	-	-	-
	Pinney Bowes - 1G Offering (Q2 2003) (D031561)	Bonds-Corp. Investment Grade	N/A	441	N/A	-	-	-	-	-
	Pinney Bowes - Investment grade offering (2003) (D032587)	Bonds-Corp. Investment Grade	N/A	1,214	N/A	-	-	-	-	-
	Scientific Atlanta - general advisory (D033554)	Acquisition Advisory	50%	720	N/A	-	-	-	-	-
	Thomson - cb general advisory (Project Hollywood - 2003) / Hollywood3 (D032395)	Acquisition Advisory	0%	2,540	N/A	-	-	-	-	-
	Tivo - Block Trade (2Q03) (D026160)	Block Trade	847	491	N/A	-	-	-	-	-

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FRANCHISE - REVENUE & PIPELINE SUMMARY  
AS OF 08-OCT-2003  
EUROS IN DOTS  
EUROPE M&A

PRODUCT	Sep Franchise Revenue	YTD(Sep) Franchise Revenue	Prior YTD Franchise Revenue	BY PRIORITY YTD Franchise Revenue	Oct Franchise Revenue	Balance Of Current Year Thru 12/31 Pipeline	Bal Of Current Year Weighted Pipeline	2003 Full Year Plan		2003 Full Year Plan	
								2003 Full Year Forecast			
M&A	6,499	15,366	8,010	7,345	-	17,800	6,900	22,255	15,000	7,265	15,532
Total Advisory	6,499	15,366	8,010	7,345	-	17,800	6,900	22,255	16,000	7,285	15,642
Other Global Markets	-	940	-	940	-	-	-	-	940	-	-
GM DCM JV	-	15,100	-	15,100	-	-	-	-	15,100	-	-
Other	-	1,051	4,191	(3,140)	-	-	-	-	1,051	-	-
Total Cross Selling / Other	-	11,081	4,181	12,900	-	-	-	-	10,000	7,081	-
HYCM	-	4,630	5,333	(702)	-	-	-	-	4,630	-	-
Loan Syndications	-	5,002	5,261	(259)	-	-	-	-	5,002	-	-
Total Debt Products	-	9,632	10,994	(962)	-	-	-	-	9,832	-	-
Equity	0	618	20	597	-	9,500	750	-	1,368	-	-
Equity Linked	1	24,375	3,638	20,737	-	-	-	-	24,375	-	-
Total Equity	1	24,993	3,659	21,334	-	9,500	750	-	40,000	(14,267)	-
Total Corporate Finance Product	6,500	25,454	40,618	-	-	27,300	7,550	74,722	75,000	(273)	55,542
		67,072	-	-	-	-	-	-	-	-	1,376

Notes:

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**FRANCHISE - REVENUE BY DEAL  
AS OF 08-OCT-2003**

PRODUCT	DEAL	Other Coverage Groups		
		Franchise Revenue YTD(Sep)	Franchise Revenue Oct	Franchise Revenue Nov
Boosey & Hawkes - divestiture advisory (Proj. Brahms) / Brahms* (D013355)	-	979	-	EUR RESTR, CORBROK
Holtbrinck - divestiture advisory - Project Seneca / Seneca (D026103)	-	1,500	-	GERMANY
Liberty/Surf - acq by Tiscali SpA (proj. Long Board) / Long Board (D002621)	6,512	6,512	-	EUR TECH
ProSieben - strategic divestiture advisory - Project Phoenix / Phoenix (D023912)	-	800	-	GERMANY
Taylor Nelson Sofres - Acquisition of NFO Worldgroup Inc / Nectar (D036093)	(13)	4,551	-	None
TH LeeBain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	-	1,033	-	BENELUX, CORBROK, EUR P PLMT, NA CON
TH LeeBain/Blackstone - EXCLUSIVITY for Houghton Mifflin / NA Lev Fin	6,499	15,355	-	NA MEDIA, EUR SPON, NA FIN SPQ, NA Lev Fin
<b>Total M&amp;A</b>		<b>6,499</b>	<b>15,355</b>	<b>-</b>
<b>Total Advisory</b>		<b>6,499</b>	<b>15,355</b>	<b>-</b>
TH LeeBain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	-	4,830	-	EUR SPON, NA FIN SPQ, NA Lev Fin
BSkyB - GBP600mm revolving credit facility for refinancing (D025788)	-	851	-	CORBROK
NTL - back stop facility - bank debt (D014642)	-	3,826	-	EUR SPON
TH LeeBain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	-	324	-	NA MEDIA, EUR SPON, EURLEV/Fin, NA FIN SPQ
<b>Total Loan Syndications</b>		<b>-</b>	<b>6,002</b>	<b>-</b>
<b>Total Debt Products</b>		<b>-</b>	<b>9,632</b>	<b>-</b>
Publicis - EUR6.72mm Convertible bonds due 2008 (July 2003) / King 3 (D031981)	1	3,457	-	FRANCE
Vivendi - exchangeable bond trade (Project Hydrat) / Hydrat (D023323)	-	20,800	-	FRANCE, NA MEDIA
Vivendi Universal - EUR 1bn mandatory convertible bond (D028623)	-	118	-	FRANCE
<b>Total Equity Limited</b>		<b>1</b>	<b>24,375</b>	<b>-</b>
SES Global - Eur 700mn - Eur 1bn IPO - Project Gérard2 / Gérard2 (D013555)	-	74	-	GERMANY
Taylor Nelson Sofres - equity issue for NFO acq / Nectar (equity) (D031870)	-	353	-	BENELUX, CORBROK, EUR P PLMT, NA CON
Vivendi Universal - EUR 1bn mandatory convertible bond (D028623)	0	190	-	None
<b>Total Equity</b>		<b>0</b>	<b>618</b>	<b>-</b>
<b>Total Equity</b>		<b>1</b>	<b>24,993</b>	<b>-</b>
JC Decaux - USD 400 million private placement - April 03 (D031470)	-	940	-	FRANCE, NA MEDIA
<b>Total Other Global Markets</b>		<b>-</b>	<b>940</b>	<b>-</b>
Bertelsmann -€650mn Bond issue due to bridge for Zomba-May03 (D024344)	-	599	-	FRANCE
Publicis - DCM - project King 2 / King 2 (D024277)	-	14,501	-	None
<b>Total GM DCM JV</b>		<b>-</b>	<b>15,099</b>	<b>-</b>
<b>Total Other</b>		<b>-</b>	<b>1,051</b>	<b>-</b>
<b>Total Cross Selling / Other</b>		<b>-</b>	<b>17,081</b>	<b>-</b>
<b>Total Corporate Finance Excl Legacy</b>		<b>6,500</b>	<b>67,072</b>	<b>-</b>
<b>Total Corporate Finance Product</b>		<b>6,500</b>	<b>67,072</b>	<b>-</b>

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DB 000784

FRANCHISE® REVENUE BY DEAL  
AS OF 08-OCT-2003  
EUROS IN DOTS  
ENTERPRISE MEDIA

PRODUCT	DEAL	Franchise® Value						Franchise® Revenue Total	Probability Weighted Pipeline
		PROBABILITY	Oct	Nov	Dec	Jan	Balance Of Year 2004		
	Axel Springer - advise on Regional Newspaper consolidation / Desert F (D031739)	0	-	-	-	-	1,500	2,000	2,000
	Axel Springer - div/merger adv of Roto/gravure printing - Ink / Ink (D031049)	25	-	-	-	-	-	1,500	375
	Boosey & Hawkes - divestiture advisory (Proj Brahms) / Brahms® (D015359)	50	1,800	-	-	-	-	1,800	900
	B/SkyB - Acq and fin for Channel 5 - Proj Tree / Tree* (D031722)	0	-	-	-	-	-	2,000	-
	Carlin America et al - acc of Warner Chappell Music (D032581)	0	-	-	-	-	-	4,233	-
	DB - general advisory - Annabelle 2 / Annabelle 2 (D032337)	50	12,000	-	-	-	-	12,000	6,000
	Deutsche Telekom - Sale options for 16% stake in SES (D011449)	0	-	-	-	-	-	6,000	-
	Hayes Advertising - LBO - Project Heaven / Heaven (D02673)	0	-	-	-	-	-	25,000	-
	Pearson plc - strategic advisory / Interactive Data Corp (D025865)	0	-	-	-	-	-	3,810	-
	Taylor & Francis - pot. accn of Blackwell STM publishing subs (D012872)	25	-	-	-	-	4,000	-	4,000
	Taylor & Francis - project Le Mans / Le Mans (D032858)	0	-	-	-	-	-	4,000	1,000
	Yell - project Ocean / Ocean* (D010226)	0	-	-	-	-	-	8,000	-
Total M&A			13,800	-	4,000	5,500	51,042	74,342	8,275
Total Advisory			13,800	-	4,000	5,500	51,042	74,342	8,275
	Proj 7 - Eur 280mn capital increase - Dec 2003 (D02318)	50	-	1,500	-	-	-	1,500	750
	SES Global - Eur 700mn - Eur 1bn IPO - Project Gemini2 / Gemini2 (D013535)	0	-	-	8,000	-	-	8,000	-
Total Equity			0	-	1,500	8,000	-	9,500	750
Total Equity			0	-	-	-	-	9,500	750
Total Corporate Finance Excl Legacy			13,800	1,500	12,000	5,500	51,042	83,842	9,025
Total Corporate Finance Product			13,800	1,500	12,000	5,500	51,042	83,842	9,025

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FRANCHISE • REVENUE & PIPELINE BY R&D & DIR  
2005-10-08 (Wed)  
EUROS in 000s

BANKER	Austin, Geoffrey	DEAL	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	PRODUCT	Acquisition Advisory	YTD SEP PROB SEPV FRANCHISE VALUE	OCT FRANCHISE VALUE	2003 FRANCHISE PIPELINE	FUTURE PIPELINE
Taylor & Francis	Taylor & Francis	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Bonds-Corporate High Yield	Acquisition Advisory	N/A	1,013	-	-	-
			Senior: Bank Debt						
Taylor & Francis	Taylor & Francis	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Acquisition Advisory	N/A	4,630	324	-	-	-
			Senior: Bank Debt						
Taylor & Francis	Taylor & Francis	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Market Advisory	N/A	25%	-	-	4,000	4,000
			Acquisition Advisory						
Taylor & Francis	Taylor & Francis	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Market Advisory	N/A	0%	-	-	8,000	8,000
			Acquisition Advisory						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Acquisition Advisory	N/A	0%	-	-	2,000	2,000
			Market Advisory						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Acquisition Advisory	N/A	25%	-	-	1,500	1,500
			Market Advisory						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Other M&A Advisory	N/A	50%	-	-	12,000	12,000
			Other M&A Advisory						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Acquisition Advisory	N/A	0%	-	-	25,000	25,000
			Acquisition Advisory						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Divestiture Advisory	N/A	1,500	-	-	-	-
			Divestiture Advisory						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Bonds-Loc/Market	N/A	14,501	-	-	-	-
			Bonds-Loc/Market						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Equity-Convertible Bonds	N/A	3,457	-	-	-	-
			Equity-Convertible Bonds						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Bonds-Corporate High Yield	N/A	1,013	-	-	-	-
			Bonds-Corporate High Yield						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Acquisition Advisory	N/A	4,530	-	-	4,000	4,000
			Acquisition Advisory						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Acquisition Advisory	N/A	25%	-	-	8,000	8,000
			Acquisition Advisory						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Acquisition Advisory	N/A	0%	-	-	2,000	2,000
			Acquisition Advisory						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Senior: Bank Debt	N/A	891	-	-	-	-
			Senior: Bank Debt						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Bonds-Eurobonds	N/A	598	-	-	-	-
			Bonds-Eurobonds						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Acquisition Advisory	N/A	0%	-	-	-	-
			Acquisition Advisory						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Divestiture Advisory	N/A	0%	-	-	-	-
			Divestiture Advisory						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Private Placement-Debt	N/A	1,051	-	-	-	-
			Private Placement-Debt						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Bonds-Corp. Investment Grade	N/A	984	-	-	-	-
			Bonds-Corp. Investment Grade						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Acquisition Advisory	N/A	50%	-	-	1,500	1,500
			Acquisition Advisory						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Equity-Follow On	N/A	800	-	-	-	-
			Equity-Follow On						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Divestiture Advisory	N/A	3,457	-	-	-	-
			Divestiture Advisory						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Equity-Debt	N/A	0%	-	-	-	-
			Equity-Debt						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Equity-Debt-PO	N/A	74	-	-	-	-
			Equity-Debt-PO						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Equity-Debt-PO	N/A	1,013	-	-	-	-
			Equity-Debt-PO						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Senior: Bank Debt	N/A	4,630	-	-	-	-
			Senior: Bank Debt						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Acquisition Advisory	N/A	800	-	-	-	-
			Acquisition Advisory						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Divestiture Advisory	N/A	4,551	-	-	-	-
			Divestiture Advisory						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Divestiture Advisory	N/A	599	-	-	-	-
			Divestiture Advisory						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Divestiture Advisory	N/A	6,512	-	-	-	-
			Divestiture Advisory						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Divestiture Advisory	N/A	3,856	-	-	-	-
			Divestiture Advisory						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Equity-Convertible Bonds	N/A	20,800	-	-	-	-
			Equity-Convertible Bonds						
Axel Springer	Axel Springer	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Equity-Convertible Bonds	N/A	118	-	-	-	-
			Equity-Convertible Bonds						
MacInnes, Bruce	MacInnes, Bruce	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Equity-Rights	N/A	353	-	-	-	-
			Equity-Rights						
Thun-Hohenstein, Christian	Thun-Hohenstein, Christian	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Acquisition Advisory	N/A	800	-	-	-	-
			Acquisition Advisory						
Thun-Hohenstein, Christian	Thun-Hohenstein, Christian	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Divestiture Advisory	N/A	4,551	-	-	-	-
			Divestiture Advisory						
Thun-Hohenstein, Christian	Thun-Hohenstein, Christian	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Divestiture Advisory	N/A	599	-	-	-	-
			Divestiture Advisory						
Thun-Hohenstein, Christian	Thun-Hohenstein, Christian	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Divestiture Advisory	N/A	6,512	-	-	-	-
			Divestiture Advisory						
Thun-Hohenstein, Christian	Thun-Hohenstein, Christian	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Divestiture Advisory	N/A	3,856	-	-	-	-
			Divestiture Advisory						
Thun-Hohenstein, Christian	Thun-Hohenstein, Christian	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Equity-Convertible Bonds	N/A	20,800	-	-	-	-

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